A Publication of RMLS™, The Source for Real Estate Statistics in Your Community

Residential Review: Metro Portland, Oregon

January 2021 Reporting Period

January Residential Highlights

New listings (2,579) decreased 6.4% from the 2,754 listed in January 2020, and increased 48.2% from the 1,740 listed in December 2020.

Pending sales (2,496) increased 9.9% from the 2,271 listed in January 2020, and increased 24.6% from the 2,003 offers accepted in December 2020.

Closed sales (1,847) increased 11.1% from the 1,663 listed in January 2020, and decreased 33.8% from the 2,789 closings in December 2020.

Inventory and Total Market Time

Inventory increased to 1.0 months in January. Total market time increased to 44 days.

Year-to-Date Summary

Comparing the first month of 2021 to the same period in 2020, new listings (2,579) decreased 6.4%, pending sales (2,496) increased 9.9%, and closed sales (1,847) increased 11.1%.

Average and Median Sale Prices

Comparing 2021 to 2020 through January, the average sale price has increased 11.2% from \$463,000 to \$514,700. In the same comparison, the median sale price has increased 13.3% from \$406,000 to \$460,000.

| Inventory in Months* | | | | | | | | | | | | |
|----------------------|------|------|------|--|--|--|--|--|--|--|--|--|
| | 2019 | 2020 | 2021 | | | | | | | | | |
| January | 3.3 | 2.2 | 1.0 | | | | | | | | | |
| February | 2.7 | 1.9 | | | | | | | | | | |
| March | 2.2 | 1.8 | | | | | | | | | | |
| April | 2.2 | 2.4 | | | | | | | | | | |
| May | 2.1 | 2.3 | | | | | | | | | | |
| June | 2.4 | 1.5 | | | | | | | | | | |
| July | 2.3 | 1.2 | | | | | | | | | | |
| August | 2.3 | 1.3 | | | | | | | | | | |
| September | 2.8 | 1.1 | | | | | | | | | | |
| October | 2.4 | 1.1 | | | | | | | | | | |
| November | 2.4 | 1.0 | | | | | | | | | | |
| December | 1.8 | 0.8 | | | | | | | | | | |

*Inventory in Months is calculated by dividing the Active Residential Listings at the end of the month in question by the number of closed sales for that month. This includes proposed and under construction homes.

Percent Change of 12-Month Sale Price Compared With The Previous 12 Months

> Average Sale Price % Change: +8.0% (\$496,800 v. \$460,200) Median Sale Price % Change: +7.6% (\$441,000 v. \$410,000)

For further explanation of this measure, see the second footnote on page 2.

| Re | ortland Metro esidential ghlights | New Listings | Pending Sales | Closed Sales | Average Sale Price | Median Sale Price | Total Market Time |
|----------|-----------------------------------------|-----------------|------------------|-----------------|-----------------------|----------------------|-------------------------|
| 21 | January | 2,579 | 2,496 | 1,847 | 514,700 | 460,000 | 44 |
| 202 | Year-to-date | 2,579 | 2,496 | 1,847 | 514,700 | 460,000 | 44 |
| | January | 2,754 | 2,271 | 1,663 | 463,000 | 406,000 | 74 |
| 2020 | December | 1,740 | 2,003 | 2,789 | 514,000 | 455,000 | 40 |
| | Year-to-date | 2,754 | 2,271 | 1,663 | 463,000 | 406,000 | 74 |
| <u>o</u> | January | -6.4% | 9.9% | 11.1% | 11.2% | 13.3% | -40.4% |
| Change | Prev Mo 2020 | 48.2% | 24.6% | -33.8% | 0.1% | 1.1% | 10.4% |
| S | Year-to-date | -6.4% | 9.9% | 11.1% | 11.2% | 13.3% | -40.4% |

AREA REPORT • JANUARY 2021

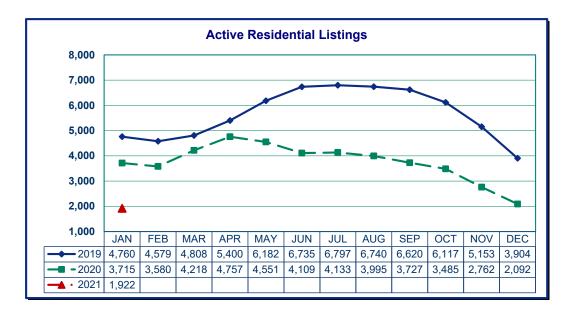
Portland Metropolitan Area, Oregon

| | | RESIDENTIAL | | | | | | | | | | | | | | CON | MERCIAL | LAND | | MULTIFAMILY | | |
|-----|----------------------------|-----------------|--------------|---------------------------|---------------|--------------------------------------------|--------------|--------------------|--------------------------------|--------------|---------------|-----------------------------|--------------|--------------------|-------------------|----------------------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|
| | | Current Month | | | | | | | Year-To-Date | | | | | | | Year-To-Date | | Year-To-Date | | Year-To-Date | | |
| | | Active Listings | New Listings | Expired.Canceled Listings | Pending Sales | Pending Sales 2021 v. 2020 $^{^{\dagger}}$ | Closed Sales | Average Sale Price | Total Market Time ³ | New Listings | Pending Sales | Pending Sales 2021 v. 2020¹ | Closed Sales | Average Sale Price | Median Sale Price | Avg. Sale Price $\%$ Change 2 | Closed Sales | Average Sale Price | Closed Sales | Average Sale Price | Closed Sales | Average Sale Price |
| 141 | N Portland | 98 | 117 | 20 | 116 | 7.4% | 83 | 482,300 | 41 | 117 | 116 | 7.4% | 83 | 482,300 | 450,000 | 6.9% | 1 | 380,000 | - | - | 3 | 726,300 |
| 142 | NE Portland | 157 | 250 | 41 | 239 | 39.8% | 180 | 538,400 | 58 | 250 | 239 | 39.8% | 180 | 538,400 | 488,900 | 6.7% | 2 | 664,500 | 2 | 297,500 | 14 | 551,500 |
| 143 | SE Portland | 203 | 322 | 49 | 306 | 15.5% | 225 | 460,700 | 37 | 322 | 306 | 15.5% | 225 | 460,700 | 415,000 | 9.3% | - | - | 7 | 520,400 | 7 | 678,900 |
| 144 | Gresham/ Troutdale | 67 | 142 | 22 | 165 | -0.6% | 133 | 409,300 | 30 | 142 | 165 | -0.6% | 133 | 409,300 | 396,000 | 6.4% | 1 | 517,000 | 4 | 168,300 | 2 | 750,000 |
| 145 | Milwaukie/ Clackamas | 176 | 242 | 35 | 254 | 33.7% | 178 | 498,100 | 37 | 242 | 254 | 33.7% | 178 | 498,100 | 478,500 | 8.9% | 1 | 1,600,000 | 11 | 397,500 | - | - |
| 146 | Oregon City/ Canby | 83 | 124 | 19 | 150 | 7.1% | 105 | 490,500 | 38 | 124 | 150 | 7.1% | 105 | 490,500 | 467,800 | 7.6% | 4 | 621,400 | 7 | 437,100 | 2 | 493,900 |
| 147 | Lake Oswego/ West Linn | 84 | 112 | 44 | 121 | 14.2% | 92 | 812,700 | 46 | 112 | 121 | 14.2% | 92 | 812,700 | 650,000 | 11.6% | 1 | 2,400,000 | 3 | 379,300 | _ | - |
| 148 | W Portland | 550 | 352 | 147 | 226 | -1.7% | 203 | 639,900 | 74 | 352 | 226 | -1.7% | 203 | 639,900 | 585,000 | 5.8% | 1 | 395,000 | 1 | 535,000 | 5 | 812,600 |
| 149 | NW Wash Co. | 70 | 120 | 23 | 122 | 20.8% | 90 | 586,800 | 45 | 120 | 122 | 20.8% | 90 | 586,800 | 549,000 | 8.4% | 1 | 350,000 | 2 | 237,500 | 1 | 483,000 |
| 150 | Beaverton/ Aloha | 68 | 190 | 23 | 193 | -8.1% | 145 | 432,900 | 29 | 190 | 193 | -8.1% | 145 | 432,900 | 418,000 | 5.9% | - | - | 1 | 564,000 | 4 | 567,400 |
| 151 | Tigard/ Wilsonville | 86 | 173 | 23 | 172 | -4.4% | 141 | 552,200 | 34 | 173 | 172 | -4.4% | 141 | 552,200 | 525,000 | 11.0% | - | - | 2 | 482,500 | 4 | 801,500 |
| 152 | Hillsboro/ Forest Grove | 118 | 230 | 18 | 237 | 21.5% | 133 | 451,300 | 37 | 230 | 237 | 21.5% | 133 | 451,300 | 430,000 | 5.0% | 2 | 142,500 | 5 | 223,900 | 2 | 591,500 |
| 153 | Mt. Hood | 5 | 10 | 2 | 12 | -20.0% | 19 | 426,100 | 57 | 10 | 12 | -20.0% | 19 | 426,100 | 439,900 | 9.6% | - | - | 4 | 78,900 | - | - |
| 155 | Columbia Co. | 71 | 84 | 10 | 79 | 6.8% | 43 | 355,300 | 31 | 84 | 79 | 6.8% | 43 | 355,300 | 348,900 | 10.9% | - | - | 9 | 129,800 | 1 | 287,000 |
| 156 | Yamhill Co. | 86 | 111 | 15 | 104 | -13.3% | 77 | 440,700 | 65 | 111 | 104 | -13.3% | 77 | 440,700 | 422,500 | 12.5% | 1 | 25,000 | 5 | 178,900 | 2 | 435,000 |

¹ Percent change in number of pending sales this year compared to last year. The Current Month section compares January 2021 with January 2020. The Year-To-Date section compares 2021 year-to-date statistics through January with 2020 year-to-date statistics through January.

² % Change is based on a comparison of the rolling average sale price for the last 12 months (2/1/2020-1/31/2021) with 12 months before (2/1/2019-1/31/2020).

³ Total Market Time is the number of days from when a property is listed to when an offer is accepted on that same property. If a property is re-listed within 31 days, Total Market Time continues to accrue; however, it does not include the time that it was off the market.



ACTIVE RESIDENTIAL LISTINGS

PORTLAND, OR

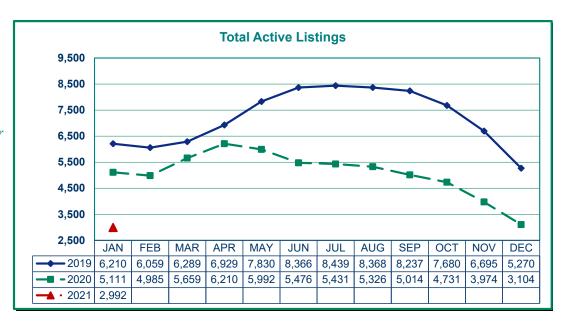
This graph shows the active residential listings over the past three calendar years in the greater Portland,

Oregon metropolitan area.

TOTAL ACTIVE LISTINGS

PORTLAND, OR

This graph shows the total active listings over the past three calendar years in the greater Portland, Oregon metropolitan area.

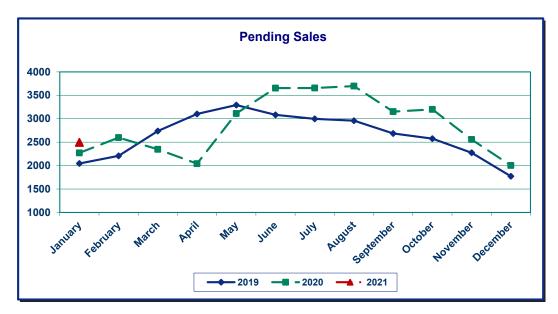




NEW LISTINGS

PORTLAND, OR

This graph shows the new residential listings over the past three calendar years in the greater Portland, Oregon metropolitan area.



PENDING LISTINGS

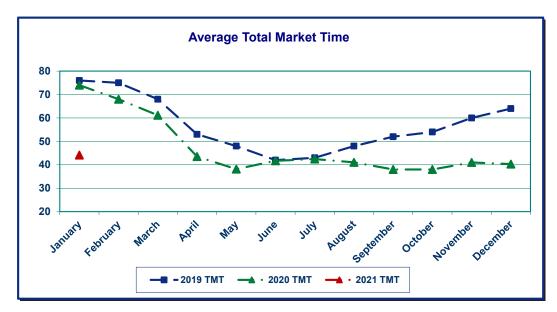
PORTLAND, OR

This graph represents
monthly accepted offers
in the Portland, Oregon
metropolitan area over
the past three calendar
years.

CLOSED SALES PORTLAND, OR

This graph shows the closed sales over the past five calendar years in the greater Portland, Oregon metropolitan area.





DAYS ON MARKET

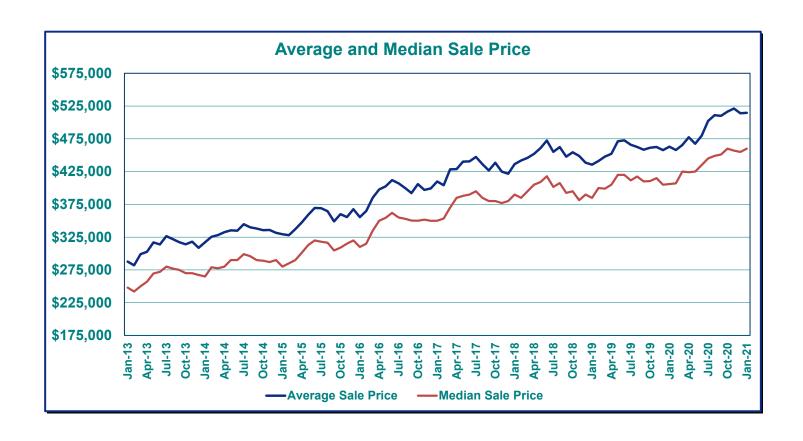
PORTLAND, OR

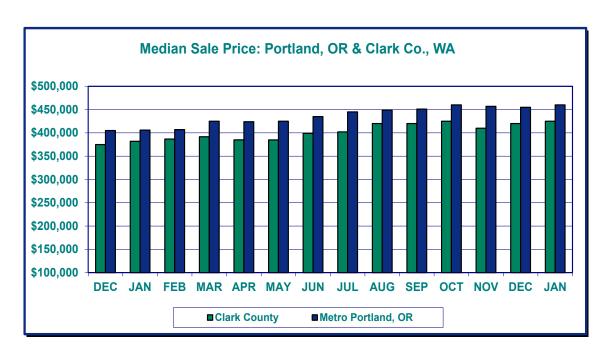
This graph shows the average market time for sales in the Portland,

Oregon metropolitan area over the past three calendar years.



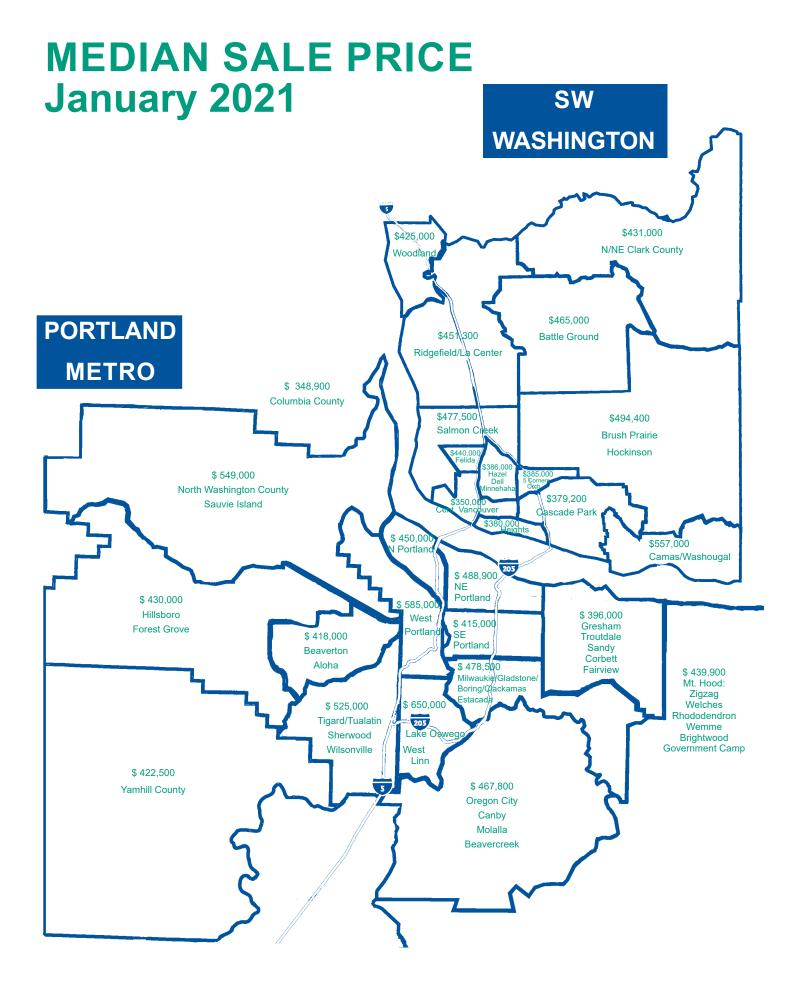
This graph represents the average and median sale price for all homes sold in the Portland, Oregon metropolitan area.





MEDIAN SALE PRICE PORTLAND, OR

This graph shows the median sale price over the past 12 months in the greater Portland,
Oregon, metropolitan area and Clark
County.





ACTIVE & CLOSED CONDOS

PORTLAND, OR

This graph shows the number of active and closed condos in the Portland, Oregon, metropolitan area.

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The statistics presented in Market Action are compiled monthly based on figures generated by RMLS™.

Market Action Reports are compiled for the following areas: Portland metropolitan area, Southwest Washington, Mid-Columbia, Columbia Basin, Baker County, Coos County, Curry County, Douglas County, Grant County, Josephine County, Lane County, North Coastal Counties, Polk & Marion County, and Wallowa County.

RMLS[™] was formed by area Boards and Associations of REALTORS[®] in 1991.

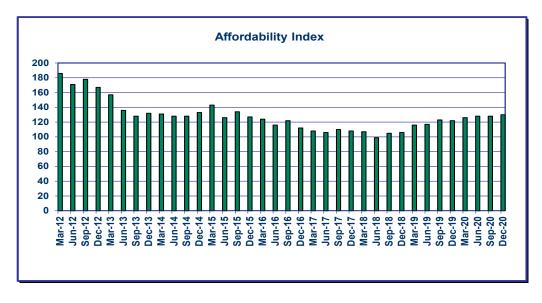
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AFFORDABILITY

PORTLAND, OR

This graph shows the affordability for housing in Portland, Oregon in December 2020.



AFFORDABILITY - According to a formula from the National Association of REALTORS®, buying a house in the Portland metro area is affordable for a family earning the median income. A family earning the median income (\$92,100 in 2020, per HUD) can afford 141% of a monthly mortgage payment on a median priced home (\$455,000 in December). The formula assumes that the buyer has a 20% down payment and a 30 year fixed rate of 2.68% (per Freddie Mac).



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